



# SOUDAL

December 3, 2021

1088630  
8005282

TOM ACREMAN  
INTERIOR EXTERIOR BLDG SUPPLY  
727 S. CORTEZ ST.  
NEW ORLEANS, LA 70178  
US

Dear TOM ACREMAN,

As we manage today's unprecedented industry challenges, we continue to receive price increases related to raw material shortages and higher costs. Despite our aggressive efforts to run an efficient operation and negotiate with our suppliers, these efforts are not sufficient to cover all our increased costs. On a positive note, our polyurethane foam pricing has come down slightly and we are passing this savings onto our customers. As a result, Soudal will implement a price adjustment for all shipments after January 3, 2022. These new prices will go into effect for all shipments beginning January 4, 2022, regardless of PO date.

Enclosed is your updated program.

All other terms and conditions remain the same.

We appreciate the relationship we have with your company and will continue to make every effort to provide you with the greatest value possible through the products and services we supply.

Should you have any questions, please feel free to contact us.

Sincerely,



Chris Albright  
Regional Sales Manager  
Soudal Professional